TECBOMO

TECBOMO

Executive Overview

Business Value Accelerator

THE FUTURE OF INNOVATION AND ACCELERATION IS HERE

Every company is challenged with staying competitive in today's environment.

TECBOMO helps companies mitigate the risks associated with disruption by turning the unfamiliar into defined opportunities for innovation. This document provides an overview of TECBOMO's mission, vision, culture, transformation methodology, core technology competencies, customer success, support services, solutions and partnerships.

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OVERVIEW

Founded in 2020, amidst the uncertainty and upheaval, TECBOMO was born – not in a boardroom, but in the quiet space of a basement. A dream, a thought, an imagination dared to leap beyond the confines of the ordinary. This wasn't just about building a business; it was about cultivating a force for good, a bold endeavor that would not only thrive but also sow the seeds of growth and sustainability for years to come. From this humble beginning, TECBOMO emerged, driven by an unwavering commitment to creating pathways to procure technologies, driving innovation, assist organizations with harnessing the power of technology, and leaving a lasting - positive impact on the world.

VISION	To be the most innovative and trusted technology partner, delivering transformative solutions that empower customers and drive sustainable growth.
MISION	Our mission is to deliver exceptional technology products, service and solutions, reliable and professional technical support, and unparalleled customer service.
OUR CULTURE CORE VALUES	Our core values form the foundation of our organization and guide our actions and decisions. These values reflect who we are as a company and how we interact with our clients, partners, and employees

THE FUTURE OF INNOVATION AND ACCELERATION IS HERE WE WILL TOUCH THE WORLD!

TECBOMO 's Commitment to Customer Success

People: We ensure that our team remain motivated and dedicated to delivering exceptional results.

Partnerships: By working together with our clients, technology vendors, and other industry leaders, we have leveraged collective expertise that foster innovation and deliver comprehensive solutions that address complex business challenges.

Outcomes: Our core values form the foundation of our organization and guide our actions and decisions. These values reflect who we are as a company and how we interact with our clients, partners, and employees

OUR CULTURE IS OUR SECRET WEAPON

Our core values form the foundation of our organization and guide our actions and decisions. These values reflect who we are as a company and how we interact with our clients, partners, and employees. **Core Values:** Trust, Resilience, Unparalleled accountability, and Ethics. T-R-U-E

Customer Success	Our core values form the foundation of our organization and guide our actions and decisions. These values reflect who we are as a company and how we interact with our clients, partners, and employees
Innovation & Excellence	We thrive on innovation and continuously strive for excellence in everything we do. We encourage creative thinking, embrace new technologies, and explore novel solutions to help our clients stay ahead in today's rapidly evolving digital landscape.
Collaboration & Partnerships	We believe in the power of collaboration and partnerships. By working together with our clients, technology vendors, and other industry leaders, we can leverage collective expertise, foster innovation, and deliver comprehensive solutions that address complex business challenges.
Integrity & Ethics	We conduct our business with the utmost integrity and adhere to the highest ethical standards. We value honesty, transparency, and accountability in all our interactions. Trust is the cornerstone of our relationships, and we strive to earn and maintain it through our actions and reliability.
People-Centric Approach	We recognize that employees are our greatest asset. We foster a nurturing and inclusive work environment where everyone's contributions are valued, ideas are encouraged, and personal growth is supported. Our people-centric approach ensures that our team is happy, motivated, and dedicated to delivering exceptional results.
Continuous Learning & Adaptability	Technology is constantly evolving, and we embrace the need for continuous learning and adaptability. We encourage our employees to stay curious, expand their knowledge, and keep pace with the latest industry trends. By fostering a culture of learning and embracing change, we can effectively navigate challenges and find innovative solutions.
Social Responsibility	We are committed to making a positive impact on society and the environment. We actively seek ways to contribute to the community, promote sustainability, and be responsible corporate citizens. Our aim is to create a better world through technology while fostering social and environmental stewardship.

These core values define our company culture and guide us in building strong relationships, delivering exceptional services, and driving meaningful impact. By embracing these values, we ensure that every interaction, project, and initiative reflects our commitment to excellence, customer success, and ethical conduct

DRIVING CUSTOMER SUCCESS

We strive to drive customer success and build enduring partnerships. Our focus on understanding customer needs, delivering tailored solutions, maintaining clear communication, and providing ongoing support are key drivers in ensuring that our customers achieve their desired outcomes and experience exceptional results.

OUR CUSTOMERS INCLUDE

MD Department of Commerce leveraged intelligent agreement management solutions that mitigate risks and unlock the full potential of agreements that drive their organizational success

TECBOMO assisted the Maryland Health Benefit Exchange in leveraging the power of Databricks solutions to enhance data analysis, improve operational efficiency, and ultimately better serve Maryland residents seeking health insurance coverage

TECBOMO provided the Maryland Department of Human Services with access to LinkedIn Learning licenses, offering their employees a comprehensive library of high-quality online courses and resources for professional development

TECBOMO, a recognized leader in IT solutions, serves as a trusted advisor to the Harris County Department of Education, guiding them towards innovative and secure technology strategies that empower student success

TECBOMOs IT Advisory Services empower organizations to navigate the complexities of procuring IT solutions. Our expert consultants collaborate closely with clients to develop customized plans and comprehensive roadmaps that align with their unique business objectives. We provide in-depth assessments of current IT infrastructure, identify critical needs and potential challenges, and offer tailored recommendations for selecting, implementing, and optimizing technology solutions. This holistic approach ensures that organizations make informed decisions, maximize their return on investment, and achieve their strategic IT goals effectively.

PEOPLE. STRATEGY. EXECUTION. VALUE

TECBOMO stands as a trusted IT partner, offering a comprehensive suite of technology services and solutions that transcend mere implementation. We empower organizations to prioritize people, processes, and technology, enabling them to make data-driven decisions and achieve superior results. By fostering a deep understanding of your unique business needs, we deliver tailored solutions that streamline operations, enhance security, and drive innovation.

Putting Technology into Perspective

The realm of technology business management is in a state of perpetual evolution, with new tools, platforms, and strategies emerging at an astonishing pace. However, amidst this rapid transformation, the fundamental principles that underpin effective technology management remain steadfast.

People & Technology

The convergence of human ingenuity and technological advancement is birthing a new era of unparalleled potential. As people and technology intertwine, a vibrant tapestry of innovation emerges, where diverse talents are amplified, and groundbreaking ideas take flight.

Process & Technology

Technology processes thrive on simplicity and intuitive design, especially in the realm of business applications. When complex tasks are broken down into easy-to-understand steps and presented in a familiar, user-friendly interface, employees can quickly adopt and utilize the technology effectively.

Technology of Itself

Technology Business Management (TBM) is a discipline that bridges the gap between technology and business. It provides a structured approach to managing technology investments, ensuring they align with organizational goals and deliver maximum value.

Strategic Alignment, More Value

TECBOMO empowers organizations to harness the potential of technology by reimagining its role within our business strategy. Through a collaborative and innovative approach, TECBOMO helps clients identify opportunities to leverage technology to drive growth, streamline operations, and enhance customer experiences.

Connected Workflow

TECBOMO views organizations holistically, recognizing the interconnectedness of their various components. We employ integrated thinking to understand how these elements interact and influence one another, enabling us to identify opportunities for improvement and innovation.
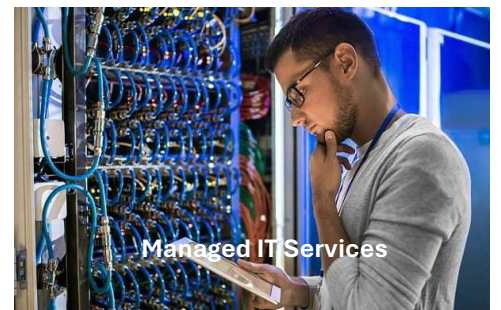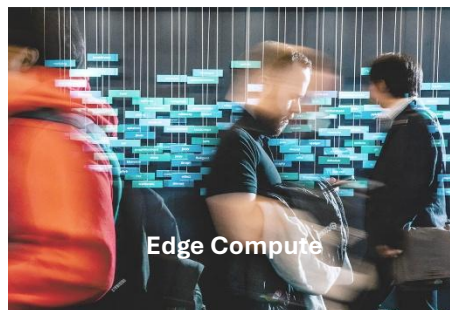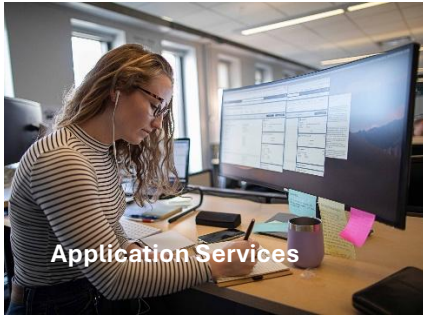
In today's hyper-competitive technological landscape, organizations must constantly adapt and innovate to stay ahead. The right technology choices can unlock unprecedented efficiency gains, drive customer engagement, and fuel growth. However, navigating the complex web of emerging technologies can be daunting. TECBOMO empowers businesses to make informed technology decisions, aligning their strategies with the latest advancements in AI, cloud computing, cybersecurity, and more. TECBOMO helps organizations harness the power of technology to achieve a sustainable competitive advantage.

OUR SERVICES

At TECBOMO, our technology services and solutions are meticulously designed to drive organizations towards making faster and better decisions. By integrating cutting-edge advancements in AI, cloud computing, and cybersecurity, TECBOMO provides a robust platform that empowers businesses to act swiftly and strategically.

Application Services

Consulting Services

Customer Success

Infrastructure Services

Strategic Resourcing

Supply Chain Integration

APPLICATION SERVICES	IT CONSULTING SERVICES	CUSTOMER SUCCESS	EDGE COMPUTE SERVICES
Drive Revenue Speed to Market Streamlined Workflows	CONTRACT MANAGEMENT LIFECYCLE		Quality Cost Control Continuous Comm Risk Management
INFRASTRUCTURE SERVICES	MANAGED IT SERVICES	STRATEGIC RESOURCING	SUPPLY CHAIN

Contract Management

Edge Compute

Managed IT Services

OUR SOLUTIONS

Our solutions enable real-time data analysis, seamless workflow integration, and enhanced operational efficiency, ensuring that every decision made is backed by comprehensive insights and innovative technology. We help our clients stay ahead in the ever-evolving tech landscape, transforming potential challenges into opportunities for growth and success.

5G/6G/7G ACCESS POINTS	AEROSPACE	TELECOMM	CLOUD
CYBERSECURITY	NETWORKING	QUANTUM COMPUTE	MOBILITY
AI / RPA	ZERO TRUST NETWORK		INTELLIGENT AGREEMENT
AUTOMATION ORCHESTRATION	REMOTE MONITORING	SECURITY TRANSFORM	ESG
BIOMETRIC	CRITICAL EVENT MANAGEMENT	DATA CENTER	DIGITAL

INDUSTRIES WE SERVE

TECBOMO empowers government agencies and organizations by providing cutting-edge technology solutions through innovative services, solutions and strategic partnerships. By leveraging advanced technologies, TECBOMO enables agencies to streamline processes, reduce costs, and make data-driven decisions.

Aerospace	Automotive	Communications	Construction
Consumer Packaging	Education	Energy	Financial
Food & Beverage	Government Fed/SLED	Healthcare	High Technology
Hospitality	Industrial	Life Science	Media Entertainment
Oil & Gas	Public Safety	Retail	Telecomm
Travel & Transportation	Utilities	Commercial	SMB

TECBOMO CAPABILITIES

Facing relentless pressure to innovate, today's leaders cannot just make decisions but make decisions fast. But organizational leaders are caught in a whirlwind of uncertainty, rapidly evolving technology landscapes, shifting market conditions, talent shortages and growing cyber risk to name a few. All while scaling locally, nationally and globally. Every decision comes with risk and uncertainty. TECBOMO has spent years mastering the art of solving complex problems.

Ultimate User Experience
Digital Transformation

Today, companies need to find new ways to get to market faster, disrupt the status quo, optimize operational models and create experience with their employees and consumers' desires. Companies know they must embrace digital but often start the process at the end—with prescriptive technology. TECBOMO starts with the customer, leveraging our partnerships and digital technologies to help companies create experiences that go beyond the ordinary. TECBOMO applies cross-functional practices in the areas of research and insight, creative services, omni-channel planning, to develop a digital transformation solution plan.

Making decisions fast
Advanced Training Center

TECBOMO actively participates in and receives certification through our 100+ partner learning platforms. This collaboration ensures that our organization and future employees have access to the latest industry knowledge and skills, enabling us to deliver cutting-edge technology solutions to our clients. For example, our Training Alliance partners at World Wide Technology allows us to train through their Advanced Technology Center which provides a state-of-the-art environment for hands-on training and experimentation, while the partner learning platforms offer a wide range of online courses and certifications. By leveraging these resources, TECBOMO remains at the forefront of technological innovation.

Implementation on a National Scale
Organizational Implementation

TECBOMO specializes in assisting organizations in seamlessly integrating tailored technology solutions. We possess a deep understanding of diverse business needs and leverage this knowledge to design and implement customized solutions that align with specific organizational goals. Our expertise encompasses various aspects of technology implementation, including project planning, system integration, data migration, user training, and ongoing support.

By collaborating closely with clients throughout the entire implementation process, TECBOMO ensures a smooth transition and maximizes the return on investment for their technology investments. How do we do this? We do this through our proven approach to accelerate innovation and transformation, our industry-leading partnerships, our culture of trust collaboration, and unwavering focus on client success.

IDEA TO OUTCOME METHODOLOGY

Sales and Revenue Growth	Planning and Implementation	Procurement Speed to Market	Quality and Cost Control	Risk Management Cost Control
Ideation and Consulting	Demos and Briefings	Trainings, Workshops and POC's	Demos and Briefings	Implementation and Lifecycle

Business and Consumer Outcomes

OUR STRATEGIC PARTNERSHIPS

acer

Acronis

Adobe

ARISTA

ARMIS.

ARROW

ASUS BUSINESS

ATERA

avast!

AVAYA

AvePoint

BambooHR Authorized Referral Partner

BlackBerry

blink

BOSE

BROADCOM

brother

CHECK POINT

CISCO Partner

CloudBolt software

CLOUDERA

COMMVAULT

CROWDSTRIKE

databricks

DATADOG

DELL Technologies PARTNER PROGRAM

docusign.IAM

Dropbox

EATON AUTHORIZED POWER ADVANTAGE Partner

ekahau RESELLER PARTNER

elastic

EDB

EPSON

everbridge

Flosum

ENGAGE FORTINET ADVOCATE PARTNER Integrator

GitLab

Google

Hanwha

HCLSoftware

Hewlett Packard Enterprise

hp

OUR DISTRIBUTOR NETWORK

Technology distributors play a vital role in the success of any company. They act as a bridge between the manufacturer and the end user, providing valuable services such as logistics marketing, and technical expertise. Without our distributors, it would be difficult for us and other organizations to thrive, reach their audiences and achieve sales goals. Therefore, it is crucial to establish strong partnerships to ensure mutual success.

Arrow Electronics	For innovation facing the daunting challenges of making their idea real, the space between if and how can feel vast.
Carahsoft Technology Corp (Our preferred IT distributor)	Carahsoft Technology Corp., partners with thousands of vendors, resellers, system integrators and MSP's to proactively market, sell and deploy a comprehensive range of IT solutions for public sector customers across the U.S. and Canada.
CDW	CDW Corporation is a leading multi-brand provider of information technology solutions to business, government, education and healthcare customers in the United States, United Kingdom and Canada

Global Industrial	Global Industrial provide industry leading products, knowledge and expertise, and operational excellence all designed to bring our customers a differentiated and delightful experience	
Graybar Our EV parts distributor	Graybar is a leading North American distributor of electrical, communications, data networking and industrial products. They serve customers in the construction markets, the commercial, institutional, and government (CIG) market and utility markets	
Ingram Micro	Uniquely positioned to reach nearly 90% of the global population, we blend transformative technology with human ingenuity to help you achieve your most ambitious business goals—freeing you to be more.	
TD SYNNEX	More than just a campaign, Making IT Personal reflects our promise to serve partners, empower teams, and drive meaningful change. Our partners rely on us for more than transactions— they count on our expertise, innovation, and ability to simplify the complex.	

WESCO Distribution

Customized supply chain solutions, you can eliminate costs, address sustainability requirements, enhance focus on your core competencies and stay competitive in the marketplace

CORE VALUES EXPLAINED - T.R.U.E.

TRUST	RESILLIENCE	UNPARALLELED ACCOUNTABILITY	ETHICS
The currency that fuels successful, long-term relationships	Weathering storms of business & emerging stronger	Owning our actions & results, both good and bad	Prioritizing honesty, fairness, and integrity in all transactions

SOLUTIONS AT A GLANCE
FOCUSED AREA: MULTICLOUD SOLUTIONS

TECBOMO is a trusted partner in digital transformation, empowering organizations to navigate the complexities of multi-cloud solutions. With our deep understanding of cloud technologies and a commitment to delivering tailored solutions, we assist organizations in making informed decisions about their multi-cloud strategy. Our expertise spans cloud optimization, infrastructure enhancement, and cost reduction. We work closely with our clients, providing ongoing support and guidance throughout the entire project lifecycle.

CLOUD SERVICE STRATEGY

TECBOMO empowers organizations to fully leverage the advantages of cloud-native environments through tailored solutions and expert guidance. By optimizing IT infrastructure, enhancing agility, and reducing costs, TECBOMO enables businesses to thrive in the dynamic digital landscape. Our comprehensive approach includes ongoing technical support and streamlined IT procurement processes, ensuring a seamless transition and maximizing the return on investment in cloud-native technologies.

CLOUD DATA MANAGEMENT

TECBOMO approaches cloud data management solutions with a focus on seamless data flow. We understand that efficient data movement is crucial for modern businesses, and our solutions are designed to optimize this process. By leveraging cutting-edge cloud technologies, we enable secure and reliable data transfer between various sources and destinations. Our tailored solutions ensure that data is readily available for analysis, reporting, and decision-making, empowering businesses to gain valuable insights and drive growth.

CLOUD MANAGEMENT

TECBOMO empowers organizations to improve their cloud platform solutions by providing standard-based guidance for implementation, management, and optimization. Their expertise enables customers to effectively deploy, manage, analyze, and report on any cloud workloads, ensuring seamless operations and data-driven decision-making. With TECBOMO's support, businesses can confidently leverage the full potential of their cloud infrastructure to achieve their strategic objectives.

CLOUD NETWORKING SECURITY

TECBOMO empowers businesses with cutting-edge cloud networking and security solutions, granting end-users effortless access to cloud and SaaS applications. This seamless connectivity not only boosts productivity but also significantly reduces the financial burden of network operations.
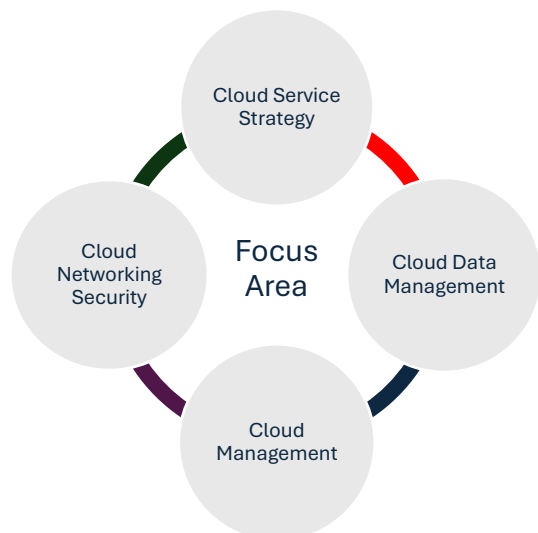
SOLUTIONS AT A GLANCE
FOCUSED AREA: SECURITY TRANSFORMATION

TECBOMO's cybersecurity approach centers around zero trust transformation, emphasizing speed to market for security solutions. This involves establishing strategies that prioritize rapid deployment and implementation of security measures. By using an agile methodology this ensures that businesses can quickly adapt to evolving threats and maintain a strong security posture.

SECURITY ARCHITECTURE
TECBOMO helps customers evaluate security solutions as part of an architecture-driven approach that extracts maximum value, performance, reduces overhead, and improves optimization and integration of security tools.

ENDPOINT SECURITY
TECBOMO helps customers choose endpoint security solutions that address issue related visibility. TECBOMO approaches endpoint security solutions by thoroughly understanding the current and emerging threat landscape and developing strategies that function within an organization's broader security posture.

NEXTGEN FIREWALL
TECBOMO's team apply a consultative approach to develop strategic plans for the next-gen firewall project that establishes awareness, optimize defense capabilities, improve threat response, mitigate breaches and close compliance gaps.

IDENTITY ACCESS MANAGEMENT
TECBOMO helps customers ensure authorized people and devices have the appropriate IAM solutions to ensure secure access. These solutions cover Lifecycle Management, Network Access Controls (NAC), Single Sign-On (SSO), Privileged Access Management (PAM) Multi-factor Authentication (MFA), Key Management and Encryption.
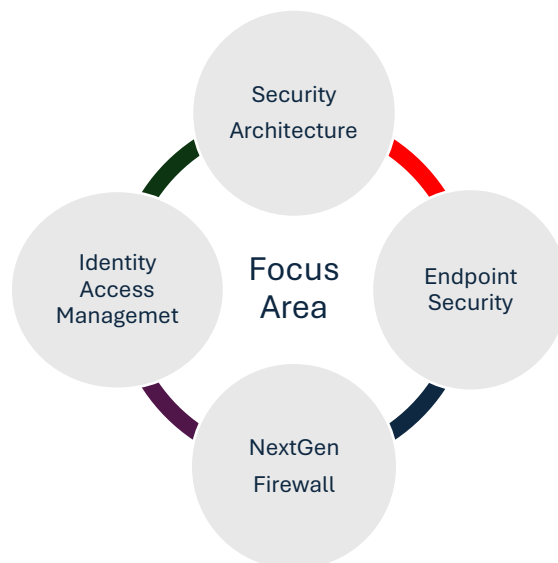
SOLUTIONS AT A GLANCE
FOCUSED AREA: DIGITAL STRATEGY

Today, innovative applications, services and solutions are enhancing and transforming customer and employee experiences. TECBOMO's Digital Consulting provides implementation, ongoing support and services to help organization customers navigate their digital transformation journey.

DIGITAL BUSINESS CONSULTING
TECBOMO consultative approach assists businesses in developing an IT and data strategy that produces actionable solution selection that drives business decisions and create better organizational outcomes.

CUSTOMER EXPERIENCE
TECBOMO empowers businesses to deliver exceptional customer experiences by leveraging cutting-edge technology solutions. We craft tailored strategies that seamlessly integrate technology to enhance every customer touchpoint, from initial engagement to ongoing support. Our approach focuses on understanding your unique customer journey, identifying opportunities for improvement, and implementing solutions that drive customer satisfaction, loyalty, and ultimately, business growth.

DATA ANALYTICS & AI
TECBOMO empowers customers by providing cutting-edge data analytics and AI technologies. These tools enable businesses to accelerate their operations, gain valuable insights from their data, and ultimately achieve their business outcomes. TECBOMO's solutions help bridge the gap between IT and business needs, ensuring that technology investments translate into tangible results.

INTERNET OF THINGS
TECBOMO takes a holistic approach to IoT consultancy, working with customers to jointly define desired outcomes. TECBOMO collaborates with our customers to design, build and ultimately implement, migrate and deploy IoT solutions.
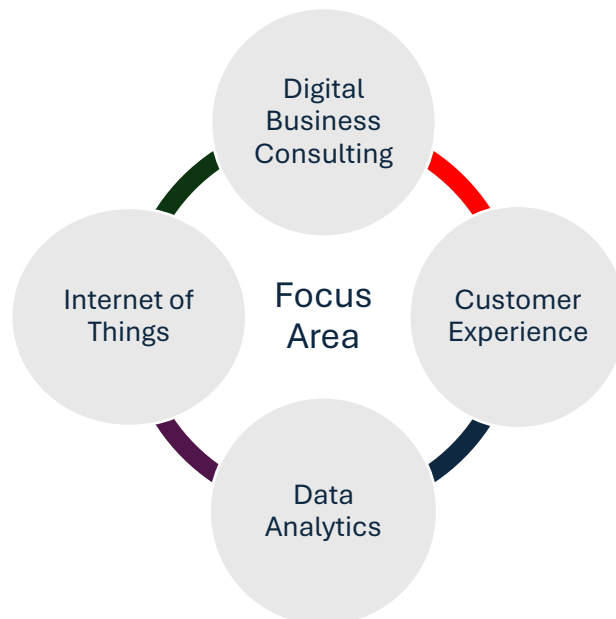
SOLUTIONS AT A GLANCE
# FOCUSED AREA: AI SOLUTIONS

In today's rapidly evolving digital landscape, Artificial Intelligence (AI) has emerged as a transformative force, revolutionizing industries and reshaping the way businesses operate. AI-powered solutions are no longer a futuristic concept but a present-day necessity for organizations seeking to gain a competitive edge. TECBOMO recognizes the immense potential of AI and is committed to empowering businesses to harness its power through best-in-class AI solutions.

Artificial Intelligence at its Core

AI, at its core, is about empowering machines to mimic human intelligence, from learning and problem-solving to perception and language understanding. TECBOMO recognizes the transformative power of AI and is committed to staying ahead of the curve. By leveraging cutting-edge research and development, TECBOMO delivers innovative AI solutions that address real-world challenges, optimize processes, and unlock new possibilities for businesses across industries.

AI Consulting & Training

TECBOMO is committed to staying at the forefront of AI innovation. Our recent participation in the AI Proving Ground expertise training, offered by our trusted training partner World Wide Technology, has further solidified our capabilities. This comprehensive program has equipped our team with the latest insights and practical skills to guide organizations through their AI journey. We can now offer even more robust support, from strategy development and infrastructure optimization to model deployment and ongoing management. By leveraging our deep understanding of AI technologies and real-world applications, we empower businesses to unlock the full potential of AI and drive sustainable growth.
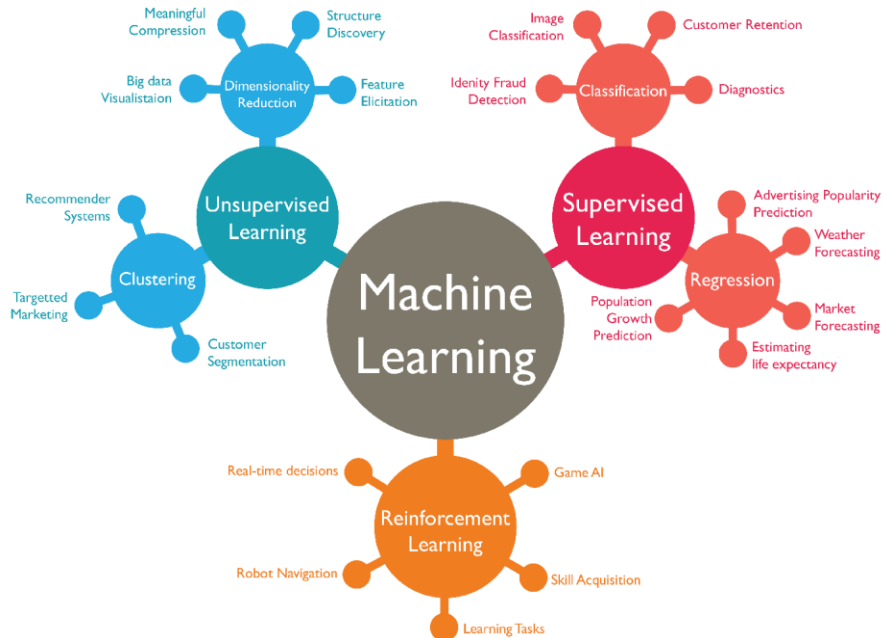
WE ARE EMPOWERING TOMORROWS INNOVATION TODAY

TECBOMO is a leading provider of advanced technology hardware solutions, empowering businesses to stay ahead of the curve and drive innovation. With a comprehensive portfolio of cutting-edge products and services, TECBOMO enables organizations to harness the latest technological advancements, optimize their operations, and achieve their strategic objectives. Whether it's high-performance computing, secure networking infrastructure, or state-of-the-art data storage solutions, TECBOMO equips businesses with the tools they need to succeed in today's dynamic and competitive market.

HARDWARE SOLUTIONS

Laptops	High Performance Routers	Headphones
Desktops	Wireless Access Points	Earbuds
Monitors	Hyperscale Data Center Enclosures	Speakers
Projectors	Wireless Intrusion Prevention System (WIPS)	Home/Business Theater
Cases & Optical Drives	Electrical Vehicle Charging	Portable PA
Wearables	Wi-Fi Diagnostic and Measurement Devices	Aviation Headsets
External Hard Drives	Uninterruptible Power Supply	Smartboards
Gaming Hard Drives	Server Rack Enclosures	Smart Displays
Solid State Storage Solutions	Power Protection & Battery backups	Soundbars
Webcams	High Performance 3-Phase Power Protection	
	High-performance thermal management solutions	

DATA CENTER

Power your innovation engine with technology solutions that help you innovate, adapt, and grow.

NETWORK

Eliminate frustrating access layer switching trade-offs. Embrace cloud-native, AI-Native access switches that support every level and every layer across nearly every deployment.

SECURITY TRANSFORMATION

Understand how users are interacting with corporate data and applications, to easily recognize where the risk is and how to remediate it.
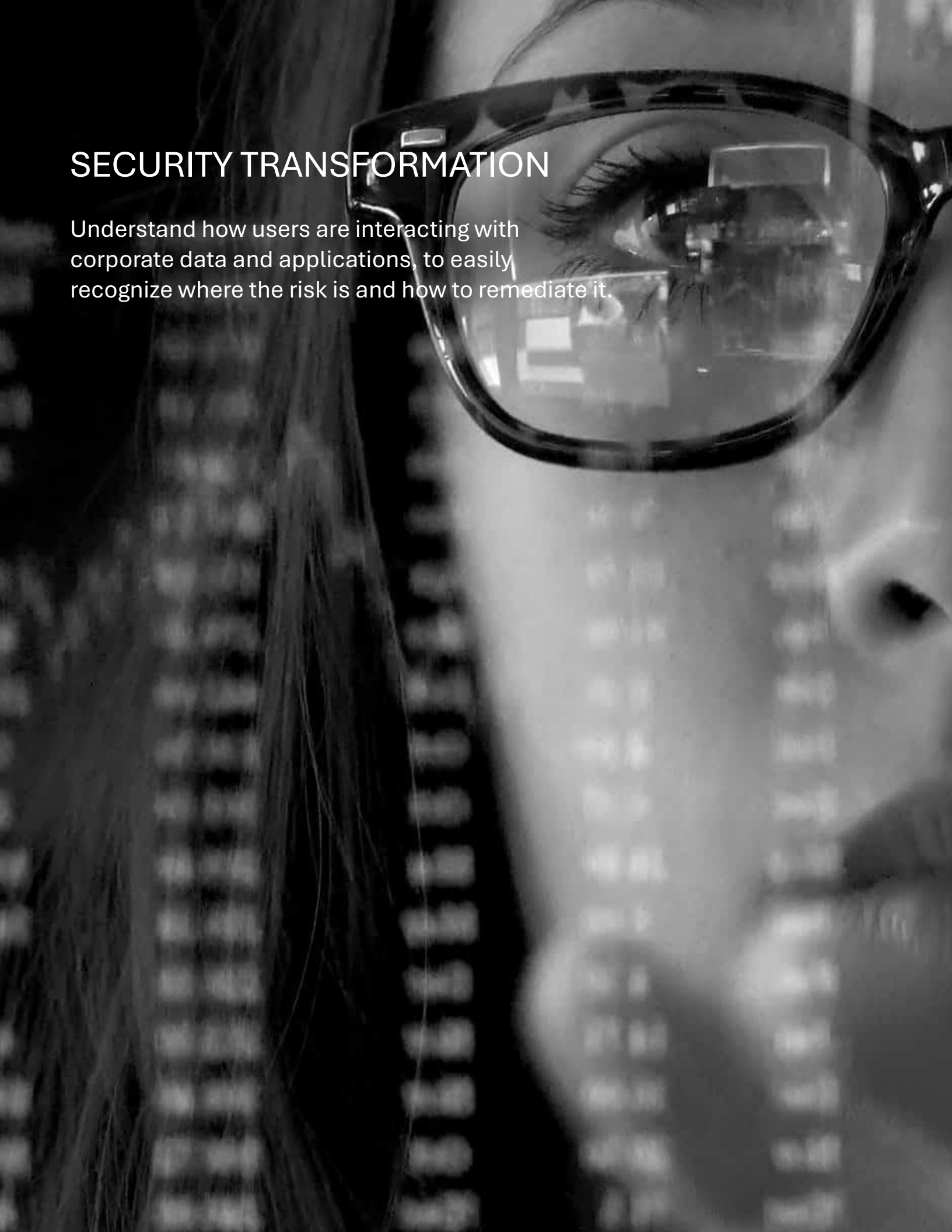
WHO WE ARE

TECBOMO empowers organizations to transcend traditional limitations and embrace the transformative potential of technology. We strategically align cutting-edge solutions with your unique business objectives, driving innovation and optimizing performance. From streamlining operations and enhancing customer experiences to unlocking new revenue streams and fostering data-driven decision-making, TECBOMO provides the expertise and tailored services necessary to navigate the complex technological landscape and achieve sustainable growth in today's dynamic market. We're not just implementing technology; we're building strategic partnerships that fuel your success.

ACKNOWLEDGEMENT

TECBOMO extends its sincere gratitude to our invaluable partners, vendors, and investors. Your unwavering support has been instrumental in our growth and sustainability. We deeply appreciate your collaborative spirit, commitment to excellence, and shared vision for the future. Your contributions have enabled us to achieve significant milestones, navigate challenges, and build a strong foundation for continued success. We are truly fortunate to have you as part of the TECBOMO family and look forward to a continued prosperous partnership.

TECBOMO

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